Verbal 1

Read the following passage carefully and choose the best answer to each question out of the four given alternatives.

There are basically three motives and abilities you when trying to influence people. The first is to ignore people and simply hope they will act in your best interest. You probably will get some results, but this is a haphazard approach and can be neither effective nor predictable. By ignoring other people, you are giving up any hope of influencing them and thus are surrendering yourself to the whims of fate. In effect, you are saying to the world, "I will leave you alone and, in return, I expect you to do what I want", a natural and unrealistic expectation.

The second option is to use coercion and force to compel people to act as you want them to act. Threats, intimidation and intimidation may produce results, at least in the short term. Fear-inducing tactics, however, never bring out the best in the people, since people themselves must be the driving force behind their motivation if they are to put their best efforts into a project. Coercion tends to cause people to operate in a survival mode. They may follow your instructions and orders to the letter, but seldom will they show any initiative or creativity in their work.

The third option is to persuade people to do what you want them to do simply because they really want to. People will do what you want them to do willingly in direct proportion to how they see their self-interest being served. In other words, you must convince others that they can benefit from your ideas and rewards if they follow the path you are suggesting. These benefits must be something the other party considers valuable and desirable. In effect, you are offering a reward that is valued by others in exchange for a reward that is valued by you. The highest reward you can offer people is to provide them with opportunities to maximize their full potential.

Q1. By ignoring people and hoping they will act in our best interest, we are

(a) taking a practical and fruitful approach
(b) harming our self-interest
(c) willing our personality
(d) being unrealistic and simple
(e) is being harsh

Q2. The use of compulsion and intimidation in our dealings with others produces

(a) positive results.
(b) entirely satisfactory results.
(c) only limited and short-term results.
(d) a lot of goodwill.
(e) ensuring self power

Q3. Works done under compulsion or coercion tend to be marked by

(a) utmost sincerity and devotion
(b) devoid of zeal or fervour
(c) abundance of spirit
(d) unflinching devotion
(e) true natural strength

Q4. The best way to get things done by people is to

(a) force them to do it
(b) tell them to do it
(c) make them socially conscious
(d) convince them that they stand to gain by doing it
(e) not to convince them

Q5. The highest reward we can offer people for the work they perform is

(a) to pay them handsomely
(b) to praise them lavishly
(c) to provide them with opportunity to bring out the best in themselves
(d) to show utmost concern for their well-being
(e) stop aimed at allaying fear

Choose the option which is the antonym of the word mentioned in the question.

Q6. Domineering

(a) cared for
(b) disciplined
(c) haughty
(d) crude
(e) arrogant

Q7. Lucid

(a) stunned
(b) pellucid
(c) bewildered
(d) obscure
(e) transparent

Q8. Fluent in

(a) obliging
(b) convinced
(c) platonic
(d) hesitant
(e) credulous

Q9. Rubric

(a) rudeness
(b) fitness
(c) blandness
(d) robustness
(e) charm

Q10. Riches

Verbal 1

(a) taunt
(b) embrace
(c) passions
(d) savagery
(e) victims

Directions: (11-15): Given below is one sentence after which there are five more sentences marked (A), (B), (C), (D) (E). These sentences are not in their proper sequence. Rearrange them so as to form a meaningful paragraph; then answer the questions given below them.

The three century old White minority rule has at last come to an end in South Africa.

(A) Violence of all shades has pervaded throughout the history of the struggle movement of the Blacks.
(B) The Blacks have achieved equality and elected their own government.
(C) In fact, it has been replete with bloodshed and violence.
(D) But the statesmanship of Mr. Mandela successfully led the movement to its culmination in the recently held election.
(E) But the path to freedom has not been an easy one.

Q11. Which sentence should come third in the paragraph?
(a) A
(b) B
(c) C
(d) D
(e) E

Q12. Which sentence should come second in the paragraph?
(a) B
(b) C
(c) D
(d) E
(e) D

Q13. Which sentence should come fourth in the paragraph?
(a) D
(b) E
(c) A
(d) B
(e) C

Q14. Which sentence should come sixth in the paragraph?
(a) E
(b) D
(c) C
(d) B
(e) A

Q15. Which sentence should come fifth in the paragraph?
(a) D
(b) E
(c) A
(d) B
(e) C

Solutions:
S1. Ans.(a) Sol. being unrealistic and simple

S2. Ans.(c) Sol. only limited and short-term results

S3. Ans.(b) Sol. devoid of zeal or fervour

S4. Ans.(d)
Sol. convince them that they stand to gain by doing it

S5.Ans.(c) Sol. to provide them with opportunity to bring out the best in themselves

S6. Ans.(e)
Sol. Overbearing: unpleasantly overpowering

S7. Ans.(d)
Sol. Lucid: expressed clearly easy to understand.

S8. Ans.(a)
Sol. Puerile: childishly silly and immature

S9. Ans.(e)
Sol. Pulchritude: beauty.

S10. Ans.(b)
Sol. Outlaw: deliberately avoid using attacks from

S11. Ans.(e)
Sol. E is third sentence of the paragraph.

S12. Ans.(a)
Sol. A is second sentence of the paragraph.

S13. Ans.(d)
Sol. C is fourth sentence of the paragraph.

S14. Ans.(b)
Sol. D is sixth sentence of the paragraph.

S15. Ans.(c)
Sol. A is fifth sentence of the paragraph.